

Products

Proception2 Profiling

A DISC assessment tool used to identify individual business behaviors for: Management Development Team Building, Conflict Resolution, Coaching, and Career Development.

Business Motivators

Measures the initiators of behavior. Use it for Goal Setting, Management, Team Building, Decision Making, Career Satisfaction, and identifying Employee Motivators.

DISCover Your Style

A 'quick-form questionnaire booklet for DISC and other training.

Perception's 360 System

A Multi-Rater feedback system. Management and Career Development, Executive & Individual Counseling and Diversity Awareness.

Assess System

Supervisors, Managers & Professionals. Identify candidates (evaluate incumbents) for: Selection, Placement, Promotion, Development and Career Management. Succession Planning

SalesMax System

Designed to help identify Superior Sales Performers in: Business to Business or Consultative Sales; Vertical Markets; Niche Markets; Tangibles and Intangibles; Service Sales.
Not intended for door to door or automotive sales.

SELECT System

A family of tests that measure important work related personality characteristics in applicants for associate level jobs. Identifies Counter-Productive Behaviors, Job responsiveness. Math I-II, Reading I-II, Coding/Checking and dealing with Graphs and Charts.



- **Do you always get the best person for the job?**
- **Who will be the most successful and satisfied employee in their job?**
- **Are your current employees doing the right things? The important things?**
- **Are people progressing in their careers and developing new skills; achieving objectives?**
- **Are employees demonstrating the desired behaviors that lead to success?**
- **Are your development efforts getting results?** Evaluations Plus can help you define **success** and determine who is the best fit when evaluating internal and external candidates.

Your current employees will receive individual developmental feedback and guidance to achieve their highest potential. The organization can measure performance progress and target future goals for job effectiveness.

Products

E-Net Select

An on-line applicant management and tracking system to streamline and optimize a business's recruiting process. Screen Select and Hire the best people at the lowest possible cost.

E-Net Hire

A comprehensive workplace attitudinal assessment system for **hiring** hourly, entry level, office and general labor groups. Not intended as an assessment tool for executive or professional level hiring.

Orion (PE-1, 2 and 3)

Pre-employment assessment tools for entry level and hourly wage employees. Orion measures 6 dimensions of integrity and work ethic and attitudes towards *Supervisors, Work, Workplace, Drug Use, Theft, Safety and Trainability.*

Intercept (Oral Drug Test)

A low cost Laboratory-based Service for Oral Fluid Drug Testing. Use a donor-friendly swab to collect an oral fluid sample from an applicant's inner cheek. Get "next-day" reporting (on-line) of negative results and 48- to 72-hour turnaround for confirmed positives. Results 100% compatible with NIDA-5 testing.

Virtual Leader

An advanced Artificial Intelligence (AI) based leadership simulator. Put managers into complex computer generated situations that require subtle interaction and the creation of comprehensive business strategies to resolve.

Using assessment products (for assessed quantities greater than 10) requires that users establish a custom Evaluations Plus portal for administration, communication and report distribution

Increase your odds of hiring top performing people!

Typical aggregated results show sales people selected using **SalesMax** yielded 128% of median performance.

Dishonesty is a Workplace Reality

The results of employee surveys reflect the reality of the applicant pool

- 56% of working people admit they have lied to their supervisors
- 41% say they have falsified records
- 64% admit using the Internet for personal reasons during work hours
- 35% have stolen from employers, by their own admission
- 31% abuse drugs or alcohol

An estimated 36,000 companies are “stolen out of business” by their employees every year?

"Reducing turnover by 52% yielded a savings in excess of \$300,000"

One third of all hiring decisions are outright failures and in no other area would we tolerate such dismal performance. *Peter Drucker*



Employee Selection & Development

Talent Management Solutions



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